EXHIBIT A

UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF NEW YORK

STAR AUTO SALES OF BAYSIDE, INC. (d/b/a STAR TOYOTA OF BAYSIDE), STAR AUTO SALES OF QUEENS, LLC (d/b/a STAR SUBARU), STAR HYUNDAI LLC (d/b/a STAR HYUNDAI), STAR NISSAN, INC. (d/b/a STAR NISSAN), METRO CHRYSLER PLYMOUTH INC. (d/b/a STAR CHRYSLER JEEP DODGE), STAR AUTO SALES OF QUEENS COUNTY LLC (d/b/a STAR FIAT), and STAR AUTO SALES OF QUEENS VILLAGE LLC (d/b/a STAR MITSUBISHI),

1:18-cv-05775 (ERK) (TAM)

Plaintiffs, .

:

v. :

VOYNOW, BAYARD, WHYTE AND COMPANY, LLP, HUGH WHYTE, and RANDALL FRANZEN,

Defendants.

.....

DEFENDANTS VOYNOW, BAYARD, WHYTE AND COMPANY, LLP, HUGH WHYTE, RANDALL FRANZEN, AND ROBERT SEIBEL'S STATEMENT OF MATERIAL FACTS IN SUPPORT OF THEIR MOTION FOR SUMMARY JUDGMENT

Pursuant to Local Rule 56.1 of the United States District Courts for the Eastern and Southern Districts of New York, Defendants, Voynow, Bayard, Whyte and Company, LLP, Hugh Whyte, Randall Franzen, and Robert Seibel, (hereinafter and collectively as "Voynow"), by and through their undersigned counsel, hereby submit this Statement of Material Facts in support of their Motion for Summary Judgment.

A. THE PARTIES

- 1. Voynow is an accounting firm based in Trevose, PA. Individual Defendants Randall Franzen, Hugh Whyte and Robert Siebel are principals at Voynow. Ex. 1, ¶¶ 17
- 2. Plaintiffs are a family owned group of seven automobile dealerships based in Queens, NY: Star Nissan, Star Toyota, Star Subaru, Star Hyundai, Star Mitsubishi, Star Fiat and Star Chrysler (hereinafter and collectively as "the Star Dealerships"). Ex. 1, ¶2; ¶¶10-16.
- 3. Plaintiffs' automobile dealership business was established and built by John Koufakis, Sr. who passed ownership onto his three sons Michael Koufakis, John Koufakis, Jr. and Steve Koufakis. Ex. 2 at 45:8-17.
- 4. The three Koufakis brothers have held various ownerships interests in the Star Dealerships. Ex. 4 at 11:16-12:9; 13:19-23; 14:19-15:3; Ex. 3 at 12:6-8; 26:2-4; Ex. 2 at 13:8-17; 14:3-8; 14-22; 20:7-12; 25:6-9.
- 5. The three Koufakis brothers have held the positions of Dealer Principal and/or General Manager and/or Executive Manager of the Star Dealerships. Ex. 3 at 12:11-13; Ex. 2 at 9:5-10:6; 13:8-15:9; 17:4-7; 25:2-5; Ex. 4 at 11:16-12:11; 13:11-16; 14:2-4.

B. THE STAR DEALERSHIPS' ACCOUNTING FUNCTION

- 6. The Star Dealerships had a centralized accounting office that performed the accounting and bookkeeping functions for all of the Star Dealerships. Ex. 2 at 25-28:5; Ex. 4 at 19:15-20.
- 7. Vivian Karazoukis ("Karazoukis") was hired in 1986 by an entity owned by the Koufakis family that was a predecessor automobile dealership to the Star Dealerships. She became the Office Manager. Ex. 2 at 26:15-27:2.

- 8. During 2010-2016, Karazoukis was the Office Manager/Controller for most of the Star Dealerships. As Office Manager/Controller, she was the most senior level employee at the Star Dealerships in terms of the accounting function. Ex. 3 at 27:1-6; Ex. 2 at 25:23-26:9; Ex. 5 at 116:13-117:4.
- 9. Karazoukis reported directly to Michael Koufakis and John Koufakis who were both responsible for supervising her. Ex. 2 at 26:10-14; Ex. 3 at 27:7-13.
- 10. Debbie Theocharis ("Theocharis") was Karazoukis' sister and employed as Office Manager/Controller specifically for the Star Chrysler and Star Hyundai Dealerships. Theocharis reported to directly Steve Koufakis and worked under his supervision. Ex. 2 at 27:3-16; Ex. 4 at 21:16-18; Ex. 5 at 116:8-21.
- 11. Karazoukis and Theocharis were each employed for approximately 30 years by the Star Dealerships or their predecessor entities owned by the Koufakis family. Ex. 3 at 29:9-11.
- 12. In their respective roles as Office Managers/Controllers, Karazoukis and Theocharis were in charge of managing and supervising the accounting staff employed by the Star Dealerships. Ex. 2 at 28:17-21; Ex. 5 at 115:11-117:6.
- 13. Up until 1991, Plaintiffs used a manual accounting system for the Star Dealerships. In 1991, Star Nissan began using a computerized Dealership Management System ("DMS") developed for automobile dealerships, known as Reynolds & Reynolds. Ex. 2 at 56:24-57:12.
- 14. Plaintiffs changed to a newer version of the Reynolds & Reynolds DMS in 1994. Ex. 2 at 124:21-125:6

- 15. There is a user manual published by Reynolds & Reynolds for the accounting function within the DMS that was provided to the Star Dealerships accounting staff to consult if they had questions regarding the system or to verify information. Ex. 5 at 126:7-22; Ex. 6.
- 16. Reynold & Reynolds provides a user with the ability to tailor the DMS and provides recommendations to the user as to how to do so. Ex. 32 at 109:7-20.
- 17. Reynolds & Reynolds provides a customer service representatives available to dealerships who can contact it with questions or requests. Star Dealerships' accounting personnel have used this customer service function within Reynold & Reynolds to contact it with questions or with requests for Reynolds & Reynolds to generate reports. Ex. 5 at 119:5-13; 121:13-24; 122:15-123:2.
- 18. As Office Manager/Controller, Karazoukis was given remote access to the accounting function in the Star Dealership's DMS such that she was able to access Plaintiffs' accounting system while off-site. Ex. 2 at 127:8-10.
- 19. The Star Dealership's current Controller Jackie Cutillo also has remote access to the accounting system in the DMS. Ex. 5 at 118:13-19.

C. THE VOYNOW ENGAGEMENT FROM 1996 TO 2017¹

- 20. Plaintiffs first engaged Voynow in 1996. Ex.1, ¶30.
- 21. Prior to engaging Voynow, the Star Dealerships were in the midst of ongoing IRS audit of the Star Dealerships' tax returns that were prepared by another CPA firm. Michael Koufakis was unhappy with the IRS tax assessment, interest and penalties and sought to hire a new accountant. Ex. 2 at 62:7-63:20; Ex. 7 at 131:16-132:11.

¹ For purposes of this Motion for Summary Judgment, Voynow is submitting Michael Koufakis' testimony as to the scope of the engagement.

- 22. Michael Koufakis contacted Voynow after receiving a recommendation from Reynolds & Reynolds, as Plaintiffs wanted an accountant familiar with the Reynolds & Reynolds DMS it had in place since 1991. Ex. 2 at 94:13-18; Ex. 7 at 129:6-12; Ex. 8 at 54:7-12.
- 23. In 1996, Michael Koufakis met in person with Defendants Hugh Whyte and Randall at the Star Dealerships and thereafter hired Voynow on behalf of all the Star Dealerships. Ex. 2 at 107:2-16.
- 24. At this 1996 meeting, Michael Koufakis hired Voynow to provide services that were "more than [a] review, but less than audited" financial statements and to provide annual corporate tax services. Ex. 2 at 74:10-75:20; 108: 12-14.
- 25. Michael Koufakis wanted the "highest level of accuracy" in the financial statements for the Star Dealerships when hiring Voynow. Ex. 2 at 82:2-10.
- 26. Michael Koufakis hired Voynow to be "responsible for true and accurate financial statements" and for verifying all of the account balances on the financial statements that were used by Voynow to prepare and issue the annual corporate tax returns. Ex. 2 at 109:10-22.
- 27. Michael Koufakis hired Voynow to perform various functions to review and verify all of the Star Dealership accounts such that the financial statements used by Voynow to prepare the tax returns were "just short of an audited statement." Ex. 2 at 82:24-83:19; 109:10-22.
- 28. It was part of Voynow's job to perform an audit of the Star Dealerships' financial statement accounts. Ex. 2 at 73:12-74:5.
- 29. Michael Koufakis initially hired Voynow to conduct quarterly on site visits to the Star Dealerships but it then changed to three on site visits a year. Ex. 2 at 104:7-10; 105:19-24; Ex. 4 at 9:16-10:15; Ex. 8 at 98:4-7.

- 30. Michael Koufakis did not hire Voynow to actually issue audited or reviewed financial statements for the Star Dealerships despite performing services that were more than a review but less than an audit. He did hire Voynow to issue tax returns based upon the financial statements Voynow reviewed/audited. Ex. 2 at 82:2-83:19.
- 31. Karazoukis and Theocharis internally prepared all of the Star Dealerships' financial statements. Ex. 4 at 71:14-20.
- 32. The Koufakis brothers reviewed these financial statements to ensure they were complete and accurate, before sending them to the national dealer corporations. Ex. 3 at 23:16-24:7-15.
- 33. These internally prepared financial statements were the culmination of the accounts Voynow reviewed when it was onsite. Ex. 2 at 84:11-17.
- 34. Voynow never issued or prepared any financial statements for the Star Dealerships, nor ever issued any written opinion, whether as part of an audit or a review engagement, as to the accuracy of the financial statements internally prepared by the Star Dealerships. Ex. 2 at 82:24-83:9.
- 35. The Star Dealerships were never required by any lender, bank or national dealership corporation, to have either audited or reviewed financial statements prepared by an outside accountant. Ex. 2 at 47:10-15; 50:14-19; 60:2-5; 80:8-81:2.

D. VOYNOW PREPARED AND ISSUED ANNUAL CORPORATE TAX RETURNS

36. Voynow did prepare and issue annual corporate state, federal and local tax returns to the Star Dealerships. Ex. 2 at 82:24-83:19.

- 37. These tax returns were based upon the financial statements that Voynow was hired to review for the highest level of accuracy. Ex. 2 at 109:10-22.
- 38. The Star Dealerships were "flow thru" entities for tax purposes such that the tax is calculated at the individual ownership level. Voynow also prepared the Koufakis' brothers personal tax returns. Ex. 7 at 40:21-41:3; 119:6-12.
- 39. Voynow's approximate 3-4 on site visits per year were designated by Voynow as tax planning visits, interim tax visits, or year-end tax preparation visits. Ex. 9 at 25:19-9; Ex. 7 at 119:3-24; Ex. 2 at 105:19-22; Ex. 4 at 9:16-10:15; Ex. 8 at 98:4-7; Ex. 33 at 24:4-22.
- 40. Voynow always scheduled these visits in advance and coordinated scheduling with Karazoukis or Theocharis. Ex. 8 at 99: 2-23; Ex. 2 at 106:18-22.
- 41. Voynow's interim visit each year typically lasted one or two days in total for all of the Star Dealerships combined plus their related entities and typically included approximately 4-7 Voynow accountants. Ex. 8 at 148:25-149:20.
- 42. Aside from the Star Dealerships, Voynow did tax preparation work for other Starrelated entities not party to this case, such as Star Auto Body, various real estate companies, the Koufakis family members and their estates. Ex. 8 at 225:20-227:15; 228:17-22; 229:7-21
- 43. When on site at the Star Dealerships for their visits, Voynow did not have full access to the Star Dealership's DMS. Ex. 10 at 172:14-18; Ex. 8 at 45:21-47:5.
- 44. During the visits, Voynow reviewed the Star Dealerships' books and records, such as schedules, parts statements, reconciliations, 1099s, journal entries, inventory, and interacted with various Star Dealership employees. Ex. 11 at 112:16-113:10; Ex. 12 at 46:1-21; 120:6-121:11; 171:22-172:11; 208:5-15; Ex. 13 at 43:25-44:13; Ex. 14 at 20:21-21:8; Ex. 15 at 53:8-54:5; Ex. 2 at 75:10-16.

- 45. To the extent there were notable items observed during Voynow's visits or that needed to be addressed by the Star Dealerships prior to year-end, Voynow communicated these items either verbally or in writing to the owners and/or the Controllers. Ex. 2 at 162:5-17; Ex. 4 at 156:4-14.
- 46. Voynow did not follow up on any items noted or on any findings and left it up to the Stat Dealership management to decide how it would address any item or recommendation. Ex. 32 at 137:15-138:9; RANDY
- 47. At year-end, Voynow would propose certain adjusting journal entries. It was up to management to accept any proposed adjusting journal entry and to post it. Ex. 16 at 146:22-147:12; 203:8-14.
- 48. Voynow never made entries in the Star Dealership's accounting system. Ex. 16 at 146:22-147:12; 203:8-14; Ex. 17 at 71:11-24.
- 49. For certain years, in addition to its tax planning, interim and year-end visits, a Voynow accountant would also visit a Star Dealership entity if there was an ongoing IRS audit or a sales tax audit. Such services were deemed by Voynow as special projects or accounting services. Ex. 8 at 98:8-13; 112:5-23; 113:14-22; 149:21-150:5; Ex. 9 at 28:10-24.
- 50. Voynow did not have remote access to the Star Dealership's DMS or accounting system at any point from 1996 up until 2017. Ex. 2 at 132:24-133:14; Ex. 8 at 47:6-15; Ex. 18 at 260:12-16; Ex. 33 at 126:4-10.
- 51. Without remote access, Voynow's ability to view Plaintiff's accounting system was limited to the occasions when it was physically on site at the Star Dealerships, approximately three times per year for one to two days at a time. Ex. 2 at 134:24-135:5; Ex. 8 at 47:6-15; 98:4-7; Ex. 9 at 25:19-9; Ex. 7 at 119:3-24; Ex. 33 at 24:4-22.

- 52. When physically on site, Voynow was provided with a log in ID whereby it could access certain portions of the Reynolds & Reynolds system through one of the open Star Dealerships' computers physically located at the Star Dealerships' accounting office. Ex. 8 at 47:6-15; 51:5-9; Ex. 32 at 101:22-102:2; Ex. 10 at 171:6-172:13.
- 53. From 1996 through 2016, Voynow prepared Plaintiffs' annual corporate tax returns. Plaintiffs' year-end was 12/31 and Voynow issued the tax returns to Plaintiffs prior to Plaintiffs' September 15th tax filing deadline. Ex. 33 at 97:16-21.
- 54. Specifically, for the 2012-2016 tax returns prepared by Voynow, they were issued to the Star Dealerships on the following dates:

TAX YEAR OF RETURN	DATES OF ISSUANCE BY VOYNOW
2012	June 24-25, 2013; July 8, 2013
2013	July 9, 2014; July 29, 2014; July 31, 2014;
	August 4, 2014
2014	August 6, 2015; August 11-12, 2015;
	September 10, 2015
2015	March 14-15, 2016; May 12-13, 2016; July
	17, 2017
2016	July 25-27, 2017; September 6, 2-17

Ex. 19.

- 55. Plaintiffs have never filed any amendment to any of the Voynow-prepared tax returns after "discovery" the purported fraud at issue in this case. Ex. 2 at 240:10-13.
- 56. The Star Dealerships' 2016-2018 returns were filed simultaneously. The IRS has never audited these returns following the "discovery" of the purported fraud at issue in this case. Ex. 2 at 125:15-17; 111:21-23.

E. VOYNOW'S ISSUANCE OF ENGAGEMENT LETTERS

- 57. Prior to 2008, Voynow did not issue any written engagement letter to Plaintiffs. Ex. 8 at 65:16-66:13.
- 58. There is no requirement for a written engagement letter to be issued by an accountant or signed by a taxpayer for a tax engagement. Ex. 7 at 83:6-14; Ex. 8 at 65:20-66:13.
- 59. There is a requirement that a written engagement letter be issued annually by an accountant for review or audit engagements, and that these engagement letters be signed by the client. Individual letters for each dealership are required in review or audit engagements. Ex. 7 at 83:21-23; 84:6-8; Ex. 8 at 65:20-66:13; Ex. 32 at 86:9-87:12.
- 60. There are no engagements letters in existence between Voynow and the Star Dealerships that provide for professional services in the form of a review or audit engagement.
- 61. In approximately 2008, American Institute of Certified Public Accountants ("AICPA") publications began recommending that accountants now issue engagement letters for tax engagements. Ex. 8 at 65:20-66:13; 70:7-12; Ex. 16 at 66:17-68:3; 70:2-16.
- 62. Beginning in 2008, Voynow issued annual engagement letters to the Star Dealerships. In both 2008 and 2009, Voynow issued separate engagement letters to each of the three Koufakis brothers for the Star Dealerships which they owned. Ex. 20; Ex. 8 at 71:22-72:6.
- 63. In 2009, Star Nissan's owner John Koufakis, Jr. directed Voynow to deal with his brother Michael regarding the engagement letter, and Voynow thereafter revised the format for future letters by listing all of the Star Dealerships on a single engagement letter addressed to Michael Koufakis. Ex. 3 at 99:6-18; Ex. 8 at Seibel 72:7-9; Ex. 16 at 71:8-72:1; Ex. 21.
- 64. From 2010 through 2016, Voynow issued a single engagement letter each year for all of the Star Dealerships to the attention of Michael Koufakis. Ex. 21.

- 65. Plaintiffs never signed any of the annual engagement letters. Ex. 16 at 70:17-25.
- 66. According to Plaintiffs' owner John Koufakis, Jr., he conducts business based on handshakes and trust and does not enter into written contracts with anyone. This is the collective view of the owners of the Star Dealerships. Ex. 3 at 28:25-29:6; 187:11-21.
- 67. The Koufakis brothers either deny, are "uncertain," or do not specifically recall whether they received Voynow's annual engagement letters, other than Michael Koufakis admits to receiving the 2016 engagement letter in person. Ex. 2 at 116:15-117:14; Ex. 4 at 159:15-17; Ex. 3 at 89:16-18.
- 68. Michael Koufakis never asked the Star Dealership employees whether the Star Dealerships received the Voynow issued engagement letters and has no way of knowing whether or not there were received. Ex. 2 at 119:21-120:23; 165:7-21.
- 69. Michael Koufakis did receive tax engagement letters from Voynow which were sent to his home address for the preparation of his personal returns. He also did not sign these engagement letters, with the exception of one. Ex. 2 at 166:6-21.
 - 70. Voynow's engagement letters issued to Plaintiffs generally stated, in pertinent part:

We will perform our services in accordance with the Statements on Standards for Tax Services issued by the American Institute of Certified Public Accountants.

We will prepare your tax returns based upon information and representations provided to us. We will not audit or otherwise verify the data you submit to us, although we may ask you to clarify some of the information.

Client Responsibilities: You will provide us with a trial balance and other supporting data needed to prepare your tax returns. It is your obligation to provide us with accurate and complete information, including worldwide income. You are responsible for maintaining an adequate and efficient accounting system for safeguarding assets and authorizing transactions and for maintaining adequate documentation to substantiate the accuracy and completeness of your tax returns. ...

CPA Firm Responsibilities. Our services will be limited to only those tasks we deem necessary for the preparation of the returns. We may deem it necessary to provide you with accounting and bookkeeping assistance in that regard. Please note that we will not validate the completeness or accuracy of the information supplied, and the assistance we do provide is not to be construed as an oversight function, in any respect of your accounting system; therefore, there should be no reliance, stated or implied, by management on the accuracy of the assistance we are to provide. As a result of our assistance, we may propose standard, adjusting, or correcting journal entries to your books and records. However, management has final responsibility for reviewing the proposed entries and understanding the nature and impact of the proposed entries on the returns. Furthermore, it is management's responsibility, once these entries have been approved, to post the entries to its accounting system in a timely manner.

Our engagement does not include any procedures designed to discover errors, fraud or theft. Therefore, our engagement cannot be relied upon to disclose such matters.

Ex. 21.

F. <u>VOYNOW BILLED THE STAR DEALERSHIPS THROUGH ANNUAL FORMAT</u>

- 71. Voynow billed all of its automobile dealership clients on a monthly retainer strictly so it could get money into the firm in advance before starting to perform any work. Ex. 7 at 158:19-160:8.
- 72. For the Star Dealerships, each year in approximately March, Voynow issued a progress bill reflecting work done up to that point and which was applied against any retainers paid. Voynow then issued a "final" bill in approximately September after the Star Dealerships' tax returns were completed and issued. Ex. 8 at 136:16-137:3; Ex. 25.
- 73. Any retainers paid were deducted from the final bill each year. Ex. 7 at 160:159:12-160:8; Ex. 25.

- 74. To the extent there were services provided arising from IRS or other sales tax audits which were deemed by Voynow as special projects or services, Voynow billed for those matters separately as special accounting for the specific year at issue. Ex. 8 at 136:16-24.
- 75. Voynow stored and maintained it records regarding the Star Dealership engagement based upon each year of the engagement, with separate files for each year that contained its year-end workpapers and the tax return work product it issued. Ex. 32 at 32:15-33:12.

G. THE ALLEGED ACTS OF THEFT AND PLAINTIFFS' DISCOVERY

76. Plaintiffs allege that from 2001-2017 – over 17 years -- certain employees committed various acts of theft through different schemes in an amount totaling approximately \$4.5 million. Ex. 22.

- 77. Plaintiffs first discovered some of the purported theft at issue in December of 2016. Ex. 12 at 212:21-213:9.
- 78. Since December of 2016, Plaintiffs have sought to have their former employees criminally charged with the various purported theft schemes. Ex. 1, ¶48; Ex. 12 at 178:2-180:5; 236:18-237:8; Ex. 5 at 141:15-143:6.
- 79. Four employees were ultimately charged -- Karazoukis, Theocharis, Carmen Jones and Douglas Filardo. The total amount of all criminal charges filed is \$1,312,536 not \$4.5 million. Ex. 23.²

² Through their current counsel, Plaintiffs have also filed civil lawsuits against these four employees, as well as their respective spouses, children and/or estates. All of these civil lawsuits are pending. See *Star Nissan, Inc. v. Carmen Jones, et al.*, New York Supreme Court, Nassau County, Index No. 610541-2018; *Star Auto Sales of Bayside, Inc., et al., v. Despina Theocharis, et al.*, New York Supreme Court, Nassau County, Index No. 613475- 2017; *Star Auto Sales of Bayside, Inc., et al., v. Estate of Vivian Karazoukis*, New York Supreme Court, Nassau County, Index No. 711698/2018; *Star Auto Sales of Bayside, Inc., et al., v. Michael Karazoukis, et al.*, New York Supreme Court, Nassau County, Index No. 718804/2018; *Star Auto Sales of Queens, LLC v. Douglas Filardo*, New York Supreme Court, Queens County, Index No. 717443/2017; *Star Auto Sales of Queens, LLC v. Francine Filardo*, New York Supreme Court, Queens County, Index No. 702350/2018.

- 80. No employee has been convicted.
- 81. Of the \$1,312,536 for which criminal charges were filed, \$1,151,108 relates directly to checks legitimately signed by Plaintiffs' authorized check signers who approved the release of Star Dealerships funds now deemed to be theft. Ex. 23.

H. ALLEGED "THEFT" THROUGH CHECKS SIGNED BY PLAINTIFFS' AUTHORIZED CHECK SIGNERS

- 82. The only individuals authorized to sign checks for the Star Dealerships were Michael Koufakis, John Koufakis, Sr., John Koufakis, Jr., and Steve Koufakis ("hereinafter "the Authorized Check Signers"). Ex. 3 at 61:13-20; Ex. 4 at 63:13-15.
- 83. The Authorized Check Signers were responsible to make sure that all checks presented to them were for legitimate expenses of the Star Dealerships. They were responsible to review and require necessary back up documents to support the checks, and to ask questions if they were unsure of any expense, before signing a check. Ex. 3 at 38:9-13; 62:20-63:11; Ex. 4 at 63:9-12; 63:16-20-64:8; 66:15-19.
- 84. The Authorized Check Signers repeatedly signed checks now deemed to be theft either without proper backup documentation or without actually looking at backup provided with the checks. Ex. 4 at 64:5-65:16; Ex. 3 at 123:17-25; Ex. 2 at 179:23-25; 180:25-181:181:14; 182:6-16.
- 85. None of the signatures on any check now deemed to be theft was forged. All were legitimately signed by the Authorized Check Signers who acted in the scope of their authority to approve the release of funds from the Star Dealerships. Ex. 3 at 61:9-24; 65:19-23; Ex. 2 at 189:15-18; Ex. 12 at 40:17-22; Ex. 11 at 106:24-107:9.

- 86. Cancelled checks were included in monthly bank statements sent to the Star Dealerships. Michael Koufakis, Managers Karazoukis and Theocharis reviewed the monthly bank statements on behalf of all the Star Dealerships. Ex. 4 at 69:9-18.
- 87. Michael Koufakis was the only person with online access and the ability to monitor activity in the Star Dealerships' bank accounts. Ex. 2 at 202:22-203:9.
- 88. The criminal charges that arise from checks signed by the Authorized Check Signers relate to purported thefts schemes in connection with (a) a Staples account; (2) an advertising vendor; and (c) an employee's personal creditors. Ex. 23.

1. Alleged Theft Fron 2001-2017 In Connection With Staples Purchases

- 89. Carmen Jones ("Jones") was an accounts payable clerk employed by Star Nissan. Ex. 12 at 18:16-18.
- 90. Over the course of 17 years from 2001- 2017 Star Nissan contends that Jones stole \$68,853 by purchasing items for personal use with a Staples credit card issued on the Star Nissan account. Ex. 3 at 47:22-48:1; Ex. 12 at 7:9-8:2.
- 91. Each alleged act of theft by Jones occurred throughout 2001-2017 when she acquired possession of the items i.e., at the time of purchase. Ex. 12 at 34:14-23; 35:14-36:7.
- 92. For 17 years, Star Nissan received billing statements from Staples for purchases made through its Staples account. The Authorized Check Signers signed checks payable to Staples which included approval of payments for items acquired by Jones and now deemed to be theft.

 Ex. 12 at 19:14-19; 39:22-40:16.

- 93. The Authorized Check Signers never questioned any of the Staples charges listed or and of the backup receipts they were provided with when they signed the checks to authorize payment. Ex. 4 at 179:3-180:4; Ex. 12 at 41:16-20.
- 94. All payments made to Staples were properly recorded in the Star Dealerships accounting records as supply expenses. Ex. 12 at 41:21-42:12.
- 95. Upon "discovery" of this purported theft scheme, Michael Koufakis then reviewed 17 years of Staples invoices and concluded that \$68,853 of the payments approved by the Authorized Check Signers was theft by Jones. Following a criminal investigation, she has been charged with alleged theft for only half that amount, \$33,175. Ex. 12 at 8:3-9:12; 35: 4-25; 43:22-24; Ex. 4 at 59:12-20; Ex. 23.

2. Alleged Theft Regarding An Advertising Vendor From 2008-2016

- 96. Douglas Filardo ("Filardo") was a Sales Manager employed by Star Subaru. Ex. 3 at 190:20-191:12.
- 97. Over the course of nine years -- from November 25, 2008 to November 1, 2016 -- Star Subaru paid \$1,419,874.83 to Motorsports Advertising ("Motorsports") for advertising.
- 98. Filardo, on behalf of Star Subaru, hired Motorsports to provide advertising services in the form of cardboard flyers that were to be printed and then mailed by Motorsports to residential addresses within various zip codes near Star Subaru. Ex. 11 at 88:14-89:16; 97:14-21; 103:18-25.
- 99. Michael Koufakis was responsible to investigate the background and qualifications of any advertising vendor hired by Star Subaru and to supervise Filardo. Ex. 2 at 192:9-21; 193:8-10.

- 100. Star Subaru never had a written contract with Motorsports, nor any documentation memorializing the terms or its arrangement with Motorsports. The management of Star Subaru never set any limit on the amount of authorized advertising, the frequency of services, or the cost or number of flyers being purchased. Ex. 11 at 89:18-90:90:16; 95:25-96:7.
- 101. Star Subaru claims it never actually received any of the advertising it purchased from Motorsports over the course of 8 years, and that unbeknownst to it, Filardo owned Motorsports. Ex. 11 at 85:12-86:2; 92:5-16.
- 102. For over 8 years, the Authorized Check Signers signed checks payable to Motorsports for these advertising services, but never required, requested or received proof of actual mailing of the flyers from Motorsports or the U.S. Postal Office. The Authorized Check Signers signed checks payable to Motorsports without knowing who they were or without ever questioning any Motorsports invoices before signing the checks. Ex. 11 at 104:24-105:4; 107:4-108:23; Ex. 3 at 193:22-194:8; 203:1-24; Ex. 4 at 38:15-24.
- 103. The alleged acts of "theft" by Filardo occurred each time a check was signed by the Authorized Check Signers during 2008-2016 to authorize payment to Motorsports. Ex. 11 at 93:13-94:4.
- 104. All payments to Motorsports were properly recorded as advertising expenses in the Star Dealership's accounting records throughout 2008-2016. Ex. 11 at 111:23-112:15.
- 105. Filardo has been criminally charged in this scheme for \$634,228.77 not \$1.4 million. Ex. 11 at 85:12-24; Ex. 23.

3. Alleged Theft Regarding Karouzakis' Personal Creditors From 2013-2016

106. Plaintiffs Star Nissan, Star Toyota and Star Hyundai allege that Karazoukis stole \$553,724.56 over four years from May 14, 2013 to November 18, 2016 through a series of

checks signed by the Authorized Check Signers that were payable to either Karazoukis directly, or to Capital One, HSBC Bank or M&T Bank. Ex. 12 at 212:3-12; 227:9-21.

- 107. The Authorized Check Signers signed these checks without requiring backup documentation and never questioned the payments or asked for backup documentation to support the checks. Ex. 12 at 228:21-229:9; Ex. 3 at 116:17-117:18-20; Ex. 4 at 173:2-174:21.
- 108. For the checks payable directly to Karazoukis whereby the Authorized Check Signers knowingly released funds to her, the Authorized Check Signers have no recollection as to why they signed them. Ex. 2 at 184:25-186:1.
- 109. Plaintiffs allege that Karouzakis applied these legitimately signed checks towards her personal debt obligations rather than expenses of the Star Dealerships. Ex. 12 at 212:13-20;227:22-228:12.
- 110. The acts of "theft" in connection with each check occurred when the checks were signed and given to Karazoukis. Ex. 12 at 241:8-17.
- 111. In December of 2016, a representative from Capital One Bank contacted Michael Koufakis to alert him that an employee was paying off personal debt with company checks signed by the Authorized Check Signers. Ex. 12 at 212:21-213:9.
- 112. The Star Dealerships terminated Karouzkis' employment in December of 2016. Ex. 2 at 210:16-19.
- 113. Plaintiffs allege that Karazoukis stole \$590,481.56 through this scheme. She was charged for \$483,704.36. Ex. 23; Ex. 23.
- 114. Karazoukis was never convicted. The charges were dismissed following her death in June of 2019. Ex. 12 at 237:9-11.

115. Some of the check payments at issue were recorded erroneously in the Star Dealerships' accounting system through offsets to accounts such as factory or incentive receivables. Ex. 2 at 206:4-17; Ex. 12 at 243:13-25.

4. Alleged Remaining Theft Schemes At Issue In Criminal Complaints

- 116. The remaining schemes comprising the \$1,312,536.69 for which criminal charges were filed relate to (a) an unpaid employee loan; and (b) purported theft of customer deposits for warranty purchases.
- 117. Specifically, Star Chrysler alleges approved various cash loans from 2010 through 2016 to Theocharis and now allege that she never paid them back, and made fraudulent accounting entries to disguise her purported theft. Ex. 22.
- 118. Star Chrysler never created or maintained any documentation as to the existence of any loan, such as a loan agreement, written loan terms, any repayment schedule, nor even any signed acknowledgement by Theocharis as to receipt of cash for any purported loan. Ex. 4 at 90:7-15; 23-25; Ex. 13 at 10:16-11:2.
- 119. Star Chrysler contends that Theocharis "stole" \$98,897.98 in purported unpaid cash loans. She was criminally charged for only \$5,000. Ex. 22; Ex. 23.
- 120. On November 23, 2023, Theocharis pled guilty to a single count of petit larceny under NY PL 155.25. Ex. 24.
- 121. Plaintiff Star Subaru alleges that between June of 2014 and July of 2017, Filardo stole \$378,157.08 in cash from customer deposits and covered up this purported theft by use of fictitious customer claim forms he created. Ex. 22.
 - 122. Filardo was criminally charged for \$156,428.56. Ex. 23.

I. PLAINTIFFS ENGAGE ROSENFIELD AND TERMINATE VOYNOW

- 123. Following Karazoukis' termination in December of 2016, the Star Dealerships put Theocharis in charge as Controller for all the Star Dealerships until mid-April 2017. Ex. 2 at 210:16-22; 211:24-25; 215:7-14; Ex. 5 at 101:14-19; Ex. 8 at 204:17-22.
- 124. On April 10, 2017, Plaintiffs suspended Theocharis and thereafter terminated her employment. Ex. 2 at 215:12-14; 216:2-4; Ex. 5 at 102:18-20.
- 125. In April of 2017, Plaintiffs retained another accounting firm Rosenfield & Company ("Rosenfield") to provide forensic accounting services. Ex. 2 at 64:6-11; 226:14-19; Ex.1, ¶49, 54
- 126. Following the termination of Theocharis, Plaintiffs promoted existing employee Jackie Cutillo to Controller for all of the Star Dealerships. Cutillo had no prior experience as a controller or manager nor any formal accounting education. Ex. 2 at 216:2-9; 232:24-233:7; Ex. 5 at 10:7-11; 10:25-11:11; 17:8-25; 107:8-14; Ex. 8 at 205:4-10.
- 127. In the Spring of 2017, Michael Koufakis requested that Voynow assist Cutillo and provide training for her new role as Controller. Ex. 2 at 227:12-15; 18-22; 205:4-10; Ex. 5 at 117:21-118:8; Ex. 8 at 193:10-14.
- 128. Voynow deemed this request to be a special project outside the scope of its regular engagement and billed Star Dealerships separately for it. Ex. 7 at 85:13-17; Ex. 8 at 112:5-10; Ex. 31; Ex. 32 at 167:23-168:12.
- 129. Voynow was given limited remote access in 2017 to the Star Dealerships' accounting system for the purpose of assisting Cutillo. Ex. 2 at 132:24-133:14; Ex. 8 at 47:6-15.

- 130. Voynow prepared and issued the Star Dealerships' 2016 corporate tax returns in July and September of 2017. Plaintiffs terminated the engagement with Voynow on November 3, 2017. Ex. 2 at 63:21-24; Ex. 19.
- 131. Rosenfield took over preparing the annual corporate tax returns for the Star Dealerships and related entities after Voynow was terminated, while continuing to perform forensic accounting services. Ex. 2 at 64:15-65:5.
- 132. Rosenfield issued annual tax engagement letters to Michael Koufakis, however he never signed them. Ex. 26.
 - 133. Plaintiffs terminated Rosenfield in approximately April of 2020. Ex. 27, ¶31.
- 134. The forensic accounting services that Rosenfield provided is the "independent forensic review" underlying and referenced in the Plaintiffs' Complaint against Voynow. Ex. 1, ¶¶49, 54.
- 135. Rosenfield was unable to provide proof to the District Attorney's office to support any charges for various alleged theft schemes that Plaintiffs claim occurred. Ex. 2 at 224:14-17.
 - 136. Plaintiffs have since sued Rosenfield in both state and federal court.
- 137. In their lawsuits against Rosenfield, Plaintiffs allege that Rosenfield erroneously identified various things in Plaintiffs' records as red flags or indicative of fraud which were not, and had misrepresented to Plaintiffs that certain fraud had occurred when it did not. Ex. 2 at 65:6-9; Ex. 28, ¶44, 84; Ex. 29, ¶39, 40, 45, 64, 85.

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Dated: February 12, 2024

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UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF NEW YORK

STAR AUTO SALES OF BAYSIDE, INC. (d/b/a STAR TOYOTA OF BAYSIDE), STAR AUTO SALES OF QUEENS, LLC (d/b/a STAR SUBARU), STAR HYUNDAI LLC (d/b/a STAR HYUNDAI), STAR NISSAN, INC. (d/b/a STAR NISSAN), METRO CHRYSLER PLYMOUTH INC. (d/b/a STAR CHRYSLER JEEP DODGE), STAR AUTO SALES OF QUEENS COUNTY LLC (d/b/a STAR FIAT), and STAR AUTO SALES OF QUEENS VILLAGE LLC (d/b/a STAR MITSUBISHI), Plaintiffs,

1:18-cv-05775 (ERK) (TAM)

VOYNOW, BAYARD, WHYTE AND COMPANY, LLP, HUGH WHYTE, and RANDALL FRANZEN, and ROBERT SEIBEL, Defendants.

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<u>DEFENDANTS VOYNOW, BAYARD, WHYTE AND COMPANY, LLP, HUGH</u> <u>WHYTE, RANDALL FRANZEN, AND ROBERT SEIBEL'S MEMORANDUM OF LAW</u> IN SUPPORT OF THEIR MOTION FOR SUMMARY JUDGMENT

Defendants, Voynow, Bayard, Whyte and Company, LLP ("Voynow"), Hugh Whyte ("Whyte"), Randall Franzen ("Franzen"), and Robert Seibel ("Seibel"), (collectively as "Voynow"), by and through their undersigned counsel, hereby submit this Memorandum of Law in support of their Motion for Summary Judgment.

I. PREFATORY STATEMENT

Plaintiffs filed this lawsuit on October 16, 2018. Their Complaint asserts claims for professional negligence and respondeat superior against Voynow for failing to detect purported theft. Plaintiffs' breach of contract claim was dismissed by this Court pursuant to Defendants' Rule 12(b)(6) motion. The remaining professional negligence and respondeat superior claims are predicated upon Plaintiffs' contention that alleged theft of approximately \$4.5 million occurred over a 17 year period – from 2001-2017 – and that there were purported red flags in Plaintiffs' accounting records allegedly indicative of this theft. Plaintiffs contend that these purported red flags were ignored by Voynow as part of its alleged engagement which provided services that were "more than a review and less than an audit" of all of the financial statement accounts. Despite Plaintiffs' allegations of purported theft of \$4.5 million and their attempt to convince law enforcement officials of such theft, criminal charges of only approximately \$1.3 million have been filed. The overwhelming majority of these theft related charges stem directly from checks signed by Authorized Check Signers of the Star Dealerships who approved the disbursement of funds without proper backup. Putting aside the obvious failures of these Authorized Check Signers who signed every check now deemed to be theft without requiring proper back up, Voynow submits that it is entitled to summary judgment as to all of Plaintiffs' claims predicated upon purported thefts and alleged negligence occurring from 2001 through 2014 based upon the statute of limitations.

¹ The parties had entered into tolling agreements which tolled any claims existing as of March 1, 2018 up until October 14, 2018. The tolling agreement expired on October 14, 2018. Plaintiffs did not file this lawsuit within the tolling period so none of their claims against Voynow have been tolled.

II. LEGAL ARGUMENT

A. PLAINTIFFS' CLAIMS FOR VOYNOW'S FAILURE TO DETECT ALLEGED THEFT OR FRAUD OCCURRING FROM 2001 THROUGH 2014 ARE NOW BARRED BY THE THREE YEAR APPLICABLE STATUTE OF LIMITATIONS

The purpose of the statute of limitations is to protect a defendant from stale claims. <u>Duffy</u> <u>v. Horton Mem. Hosp.</u>, 66 N.Y.2d 473, 476–477, 497 N.Y.S.2d 890 (1985), and perhaps equally important, to establish with certainty and predictability, the point at which a claim accrues. <u>Hernandez v. New York City Health & Hosps. Corp.</u>, 78 N.Y.2d 687, 694, 578 N.Y.S.2d 510 (1991).

Pursuant to NY CPLR 214(6), the statute of limitations applicable to a professional liability claim in New York against an accountant is three years and begins to accrue "upon receipt of the accountant's work product since this is the point that a client reasonably relies on the accountant's skill and advice." *Ackerman v. Price Waterhouse*, 84 N.Y.2d at 541, 620 N.Y.S.2d 318, 644 N.E.2d 1009 (1994). It is the time when all the facts necessary to the cause of action have occurred and an injured party can obtain relief in court. *Id.* This accrual date is used "even if the aggrieved party is then ignorant of the wrong or injury." *Williamson v. Pricewaterhouse Coopers, LLP*, 9 N.Y. 3d 1, 840 N.Y.S.2d 730 (2007) ("A claim accrues when the malpractice is committed, not when the client discovers it").

Michael Koufakis claims that the scope of Voynow's engagement was to provide services that were "more than a review but less than an audit" and to verify the accuracy of every account on their financial statements. According to the American Institute of Certified Public Accountants (AICPA), an audit is the highest level of assurance a CPA performs and is intended to provide a user with a comfort level as to the financial statements.² An auditor must follow

² https://us.aicpa.org/content/dam/aicpa/advocacy/state/downloadabledocuments/what-is-an-audit.pdf

Generally Accepted Auditing Standards (GAAS), which set forth requirements for an accountant's field work whereby the auditor must obtain a sufficient understanding of a client's internal controls and must obtain sufficient competent evidential matter through inspection, observation, inquiries and confirmation. See *In re WorldCom, Inc. Sec. Litig.*, 352 F. Supp. 2d 472, 479 (S.D.N.Y. 2005) (citing AU § 150.02). A review engagement is an accounting procedure not performed under GAAS but which consists principally of inquiries of the client's management, analysis of financial information supplied by the client, and it provides limited assurance that the accountant is not aware of any material modifications that should be made to the client's financial statements in order for them to conform with GAAP. *Joel v. Weber*, 166 A.D.2d 130, 136, 569 N.Y.S.2d 955, 959 (1991).

Plaintiffs contend that Voynow's engagement was to provide a level of services higher than a review but less than an audit, but not issue reviewed or audited annual financial statements of the Star Dealerships. Rather, Voynow's review/audit services provided during their 3-4 visits each year were purportedly to ensure the "highest level of accuracy" as to the financial statement accounts from which Voynow then used to prepare and issue Plaintiffs' annual corporate tax returns. Voynow proposed adjusting journal entries that were used each year to close out Plaintiffs' fiscal year and to prepare these annual tax returns. The "work product" that Voynow issued each year were corporate tax returns derived from the financial statement accounts that Plaintiffs contend Voynow reviewed/audited each year. Given the Star Dealerships' December 31st year-end, these corporate tax returns were issued each year prior to the Plaintiffs' September 15th tax filing deadline. After completion and issuance of the tax returns, Voynow submitted a "final" billing statement in September to the Star Dealerships. In addition, beginning in 2008,

Voynow issued new annual engagement letters each year to the Star Dealerships after the prior year's tax return was completed.

In their lawsuit, Plaintiffs alleged that over a 17 year period – from 2001 through 2017 – various acts of purported theft or fraud approximating \$4.5 million were committed by certain employees. Plaintiffs further contend that there were purported red flags in their records that went undetected or ignored by Voynow in any of the years it provided services that were allegedly "more than a review and less than an audit." Plaintiffs claim that Voynow failed to properly advise management as to these purported red flags and also failed to detect this fraud as part of the alleged review/audit services being provided. Voynow submits that all such claims for professional negligence for failing to detect alleged thefts or ignoring purported red flags from 2001 through 2014 are now time-barred based upon the three year statute of limitations.

Pursuant to <u>Ackerman v. Price Waterhouse</u>, 84 N.Y.2d at 541, 620 N.Y.S.2d 318, 644 N.E.2d 1009 (1994), the statute of limitation began to accrue each year upon receipt of Voynow's work product. Plaintiffs contend that these tax returns issued were derived from the financial statements accounts that Voynow provided "review/audit" level of services. These tax returns were issued annually prior to Plaintiffs' September 15th tax deadline. Specifically, the table below pertains to the last five years of the Voynow engagement. For the alleged review/audit services Voynow rendered applicable to Plaintiffs' 2012 fiscal year, Voynow's work product was issued to the Star Dealerships on June 24, 2013, June 25, 2013 and July 8, 2013. Likewise, for Voynow's alleged review/audit services applicable to Plaintiffs' 2013 fiscal year, it issued its work product on July 9, 2014, July 29, 2014, July 31, 2014 and August 4, 2014. For Voynow's services applicable to Plaintiffs' 2014 fiscal year, its work product was issued on August 6, 2015, August 11-12, 2015 and September of 2015. Thus, to the extent Plaintiffs claim

that Voynow violated professional standards by failing to detect fraud or by ignoring irregularities or red flags in the financial statement accounts upon which the tax returns were based, Plaintiffs were obligated to file suit within three years of receipt of Voynow's work product in each of these years.

TAX YEAR OF RETURN	DATES OF ISSUANCE BY VOYNOW
2012	June 24-25, 2013; July 8, 2013
2013	July 9, 2014; July 29, 2014; July 31, 2014;
	August 4, 2014
2014	August 6, 2015; August 11-12, 2015;
	September 10, 2015
2015	March 14-15, 2016; May 12-13, 2016; July
	17, 2017
2016	July 25-27, 2017; September 6, 2-17

Based upon the table above, the only claims not time-barred are those predicated upon purported red flags for acts of theft occurring during the alleged review/audit level of services rendered during the 2015 and 2016 fiscal years as Voynow's work product for those years was issued in 2016 and 2017, respectively. All other professional liability claims relating to purported theft dating back from 2001 through 2014 are now time-barred and should be dismissed by summary judgment pursuant to the three year stature of limitations.

B. THE CONTINUOUS VIOLATION DOCTRINE DOES NOT APPLY TO TOLL THE STATUTE OF LIMITATIONS

Voynow anticipates Plaintiffs will argue that the three year statute of limitations should not apply and that Plaintiffs should be able to pursue claims dating back 17 years to 2001 based upon the continuous representation doctrine. Plaintiffs' attempt to invoke the continuous representation doctrine should be rejected because (1) the doctrine does not apply given the facts of record and the case law precedent; and (2) Plaintiffs' position taken in response to discovery

requests as to the "relevant" time period prevents any reliance upon the continuous representation doctrine.

1. Voynow's Alleged Engagement to Perform Review/Audit Procedures That Culminated in the Issuance of Annual Tax Returns Predicated Upon The Reviewed/Audited Financial Statement Accounts Were Discrete and Separate Engagements Not Subject To The Continuous Representation Doctrine.

In accounting malpractice cases, the continuous representation doctrine tolls the running of the statute of limitations on a claim arising from professional services "only so long as the defendant continues to advise the client in connection with the particular transaction which is the subject of the action and not merely during the continuation of a general professional relationship." *Booth v. Kriegel*, 36 A.D.3d 312, 825 N.Y.S.2d 193 (1st Dept. 2006). Unless services relating to the particular transaction sued upon were rendered within the limitations period, even the accountant's "general and unfettered control of [the plaintiff's] financial, tax and investment affairs" is "insufficient to sustain the timeliness" of the action. *Id.* Stated otherwise, where a professional provides services or advises a client in "a series of discrete and severable transactions"... the performance of these services in each successive transaction or year does not toll the running of the statute of limitations on any claim arising from the prior transaction. *Id.*

Further, the continuous representation doctrine applies only where there is "a mutual understanding of the need for further representation on the specific subject matter underlying the malpractice claim." *Williamson v. PricewaterhouseCoopers LLP*, *supra.*, 9 N.Y.3d 1, 9–10, 840 N.Y.S.2d 730. In that regard, the nature and scope of any retainer agreement plays a key role in determining whether a continuous representation was contemplated by the parties. *Id.* (use of an accountant's services for annual tax preparation or annual auditing services constitutes the

provision of separate and discrete services for each year, thereby precluding application of the continuous representation doctrine).

This Court should be guided by numerous courts that have rejected the continuous representation doctrine in accounting malpractice engagements with similar facts. In Booth v. Kriegel, 36 A.D. 3d 312, 825 N.Y.S.2d 193 (2006), a plaintiff argued that the statute of limitations should be tolled for 15 years because the defendant tax accountant mistakenly reported a tax liability the plaintiff was not required to pay. The accountant made this same mistake repeatedly in preparing successive tax returns for 14 years and ignored the ongoing mistake as to taxable income in each successive tax year. Plaintiff consequently overpaid her tax liability for years and it was not detected until a subsequent accountant prepared her tax return in 2002. When she filed suit in 2003 seeking damages as to the accountant's services rendered from 1985 through 1998 based upon the continuous representation doctrine, she argued that the same errors and mistakes were made, never detected, and carried over to each subsequent year. In rejecting this argument, the court looked to the accountant's work product issued which were tax returns reflecting "a series of discrete and severable transactions." Merely because the accountant performed work on each successive tax return did not toll the running of the statute of limitations on any claim arising from his work on returns for prior years, notwithstanding that he made the same error in preparing each return.

Similarly, in *Williamson v. PricewaterhouseCoopers*, 9 N.Y.3d 7, 840 N.Y.S.2d 730 (2007), accountants were retained to perform audits of the plaintiffs' financial statements from 1995 through 1999 and issued annual opinions, stating that the audited financial statements were accurately reported and conformed to GAAP. However, the plaintiff's former portfolio manager had used improper valuations during the audit years at issue which materially overstated

plaintiffs' securities holdings and consequently led to a misrepresentation of several amounts reflected in the financial statements from 1995 through 2000. In 2004, plaintiffs sued, alleging that the auditing services provided were continuous, were performed in the same manner and for the same purposes since 1995, that the accountants falsely represented year after year that the financial statements fairly represented the portfolio values and continually ignored blatant errors by the portfolio manager year after year in his valuations of the portfolio. In rejecting the argument that the "continuous representation" tolled the limitations period, the court held that plaintiff had alleged accounting failures within a continuing professional relationship – not a course of representation as to particular problems that gave rise to plaintiffs' malpractice claims. For the years in question, the court determined that plaintiff's claim was time-barred because it had "entered into annual engagements with defendant for the provision of separate and discrete audit services for the [plaintiff's] year-end financial statements. 872 N.E.2d at 847. Thus, Plaintiffs' claims only "establish[ed] defendant's failures within a continuing professional relationship -- not a course of representation as to the particular problems (conditions) that gave rise to plaintiff's malpractice claims." 872 N.E.2d at 846. Hence, the continuous representation doctrine was inapplicable.

In *Giarratano v. Silver*, 46 A.D. 3d 1053, 847 N.Y.S. 2d 698 (2007), the court affirmed summary judgment in favor of an accountant who prepared annual tax returns for the plaintiff dating back to the 1980s, repeatedly provided investment advice, and had assisted plaintiff with paperwork for investments. When an investment went bankrupt in 2004, plaintiff filed suit in 2004, arguing that the continuous relationship doctrine applied as the accountant had continued to prepare her tax returns through the 2002 tax year. Citing the established principle that use of an accounting firm's services for annual tax preparation or auditing services constituted "separate

and discrete services" for each year, the court rejected application of the continuous representation doctrine. It also rejected the argument that the accountant had provided this same negligent investment advice annually and in connection with the tax engagement, noting that "a few calls or sporadic correspondence" did not show the "mutual understanding of both parties that is required to establish continuous representation. See also Mitschele v. Schultz, 36 A.D. 3d 249, 826 N.Y.S.2d 14 (2006) (continuous representation doctrine did not apply to an accountant who provided consulting services and tax preparation to a client as the plaintiffs' claims accrued upon receipt of the tax returns); Rodeo Fam. Enterprises, LLC v. Matte, 99 A.D.3d 781, 783–85, 952 N.Y.S.2d 581, 584–85 (2012) (rejecting continuous representation doctrine where accountant provided ongoing annual auditing and accounting services, investment advisory services, consulting and drafting of a valuation for a buy/sell agreement as the auditing and accounting services were deemed to be discrete engagements); Apple Bank for Sav. v. PricewaterhouseCoopers LLP, 70 A.D.3d 438, 895 N.Y.S.2d 361 (2010) (continuous representation doctrine did not apply to accountant who provided advice regarding a stock transaction, while also providing audit services for plaintiff's year-end financial statements, preparing annual tax returns and providing ad hoc tax advice over course of many years, as there was never any express, mutual agreement whereby accountant agreed to advise plaintiff on effect of stock buyback).

Here, the record does not support the "mutual agreement" that there was a continuous representation as to any specific fiscal year – as opposed to an ongoing continuing professional relationship that spanned a continuous period. Plaintiffs claim that Voynow provided services and performed procedures that were "more than a review but less than an audit" of its accounts and financial statements while on site 3-4 times each year. While no financial statements were

issued or prepared – because Plaintiffs did not request them -- the tax returns issued annually were based upon the alleged reviewed/audited financial statements accounts and proposed adjusting journal entries. The preparation and issuance of these annual tax return is the precise type of discrete and severable transaction that thwarts use of the continuous representation doctrine. The fact that Voynow did so over the course of 26 years of its professional relationship with Plaintiffs does not alter the impact of the statute of limitations. Each year was a separate and discrete engagement, and Plaintiffs are subject to the three year statute of limitations arising on the date on which they received each corporate return. Indeed, the fact that Voynow issued annual engagement letters beginning in 2008 once recommended by AICPA guidance, and always issued "final" billing each year after the tax return was issued, reflects that there were separate and discrete engagements and never any mutual understanding of an ongoing or openended representation as to any specific year. Accordingly, pursuant to the cases set forth above, this Court should reject Plaintiffs' attempt to toll the statute of limitations back to 2001 based upon the continuous representation doctrine.

2. Plaintiffs' Position As To The Applicable Statute of Limitations Taken In Response To Defendants' Discovery Requests Make Clear That The Continuous Representation Doctrine Does Not Apply.

This Court should also reject any attempt by Plaintiffs to rely upon the continuous representation doctrine and expand the three year limitations period to 17 years, because of their position taken in discovery during this case. Repeatedly, Plaintiffs lodged objections to Voynow's attempts to obtain documentation or information from them for any period prior to 2010. Plaintiffs took the position that any such discovery prior to 2010 was irrelevant and not discoverable because, *according to Plaintiffs*, that time period was beyond the statute of limitations.

Specifically, in its initial set of interrogatories, Voynow sought information regarding what procedures or internal controls Plaintiffs had in place since 2000 that were designed to prevent employee theft or fraud. However, Plaintiffs objected to this request and refused to answer for the period dating back to 2000, explicitly citing to the statute of limitations:

<u>Interrogatory #6</u>: Describe any all internal controls or accounting policies or procedures implemented by You to address or prevent employee theft or fraud, since 2000, specifying when any such control or policy was implemented.

RESPONSE: Plaintiffs object to this interrogatory on the grounds that it is overly broad in temporal scope and therefore not relevant to the claims and defenses. Plaintiffs are therefore limiting their response to this interrogatory to the relevant time period is 2010 to 2017, based upon the statute of limitations in this case.

Ex. 29.

Likewise, in Voynow's initial document requests, it requested copies of dealership financial and accounting records such as monthly and annual financial statements, journal entries, trial balances, general ledgers, monthly bank reconciliations, monthly factory parts reconciliations, monthly parts statements, bank statements with cancelled checks, and intercompany checks – all of which are the precise types of documents Plaintiffs now allege contained purported red flags dating back to 2001 that were indicative of purported theft. However, rather than produce these documents to Defendants, Plaintiffs again lodged a general objection as to the relevant time period, stating that "Plaintiffs will produce non-privileged and responsive documents from January 1, 2012 forward." Plaintiffs then incorporated this general relevance objection repeatedly in their individual responses and produced documents dating only from January 1, 2010. Ex. 30.

Thus, Plaintiffs' own actions and written discovery responses dispel any argument that the continuous representation doctrine applies to this case. Given Plaintiffs explicit statement

that "the relevant time period is 2010 to 2017, based upon the statute of limitations in this case", (albeit incorrect as to the correct applicable statute of limitations) there is no basis for them to now expand the relevant period back 17 years to 2001 – when they objected to discovery predating 2010 and never provided Defendants with the requested documents or information dating back to 2001. Plaintiffs simply have no credible basis to now argue that the "relevant period" extends back 17 years back to 2001.

There is a well developed line of case law whereby a party is precluded from using the attorney client privilege as both a sword and a shield. This case law essentially holds that a party cannot use the attorney client privilege to prejudice his opponent's case in one regard and then rely upon the privilege to support the claims or defenses being pursued. See e.g., NYU Winthrop Hosp. v. Microbion Corp., 405 F. Supp. 3d 387, 390 (E.D.N.Y. 2019); In re Grand Jury *Proceedings*, 219 F.3d 175, 182 (2d Cir. 2000). The principal underlying this case law is fundamental fairness and this very concept of fundamental fairness is analogous to this case given Plaintiffs' anticipated reliance upon the continuous representation doctrine. Plaintiffs refused to allow discovery of all of their financial records, statements, reconciliations, journal entries or their policies, procedures and internal controls in place dating back to 2001 because, according to Plaintiffs, this time period was not relevant "based upon the statute of limitations in this case." Defendants are entitled to rely upon Plaintiffs' position taken in discovery as to the impact of the statue of limitations. Importantly, Defendant cannot be expected to defend against claims which arose during a time period for which Plaintiffs have refused to produce all requested information and documents. Just as a litigant cannot use the attorney client privilege as both a sword and a shield, Plaintiffs cannot utilize the statute of limitations to prevent

discovery of their records prior to 2010, yet now argue that the same statute of limitations be tolled back to 2001 pursuant to the continuous representation doctrine.

III. CONCLUSION

For the foregoing reasons, Defendants Voynow, Bayard, Whyte and Company, LLP, Hugh Whyte, Randall Franzen, and Robert Seibel, respectfully request that this Honorable Court enter an award of summary judgment in their favor and against Plaintiffs based upon the statute of limitations. Defendants seek an order dismissing all negligence and respondent superior claims in Plaintiffs' Complaint based upon alleged acts of theft or fraud occurring from 2001 through 2014 that were purportedly not detected as such claims are now time-barred.

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Dated: February 12, 2024

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